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| **Job Title:** |  | **Vice President, Business and Legal Affairs,**  **International Television & Digital Distribution, EMEA** |
| **Reports To:** |  | **Senior Vice President, Business and Legal Affairs,**  **International Television & Digital Distribution, EMEA** |
| **Department:** |  | **Business and Legal Affairs, International Television & Digital Distribution, EMEA** |
| **Location:** |  | **London, UK** |

A leading global entertainment company with a strong and diversified presence in motion picture production and distribution, television programming and syndication, home entertainment, family entertainment, digital distribution, new channel platforms and international distribution and sales.

The role of Vice President, Business and Legal Affairs, International Television & Digital Distribution, EMEA will be part of the in-house Legal team providing business and legal affairs advice on of all aspects of television and digital distribution licensing across all platforms in EMEA. The role is based in the London office, and reports directly to Senior Vice President, Business and Legal Affairs, International Television & Digital Distribution, EMEA who is also based in London. The ideal candidate will be a qualified lawyer with 10+ years PQE with considerable experience (including in-house) of international television and digital distribution / sales distribution. The role requires excellent drafting skills, a proven track record of sharp attention to detail and organizational skills. It also requires a self-motivated individual who thrives on a varied workload in a hands-on role and has a willingness to develop further with a great ability to remain resilient in the face of challenges as well as being able to respond to the demands of a fast-paced business.

**Key Responsibilities include:**

* Relevant industry experience in television and digital distribution license agreements in the UK and EMEA territories.
* Structure, negotiate and draft a high volume of television and digital distribution license agreements, including volume and output deals.
* Provide commercially focused legal advice to assist the International Television & Digital Distribution sales team. Liaising with and advising the Sales team on legal and commercial aspects of transactions.
* Problem solving in relation to commercial/legal/regulatory issues arising from licensing deals, specifically in the UK and EMEA territories.
* Experience in dealing with compliance and tax issues relating to television and digital distribution.
* Work autonomously or in a team (including assisting in supervision of junior team members, or supporting the SVP, as required) on complex transactions.
* Assist in the preparation and provision of legal training for both the Legal and Sales teams, as required.
* Assist with implementing and administering the relevant business policies and procedures for Lionsgate and, if required, taking responsibility for such implementation.
* Liaising with and advising Sales Executives and Co-ordinators, Sales Planning, Rights, Finance, Compliance and Tax departments based in the UK and LA on legal and business-related matters.

**Skills Required:**

* A media/entertainment lawyer with considerable experience (including in-house) in film and television – in particular, television and digital distribution.
* Understanding of contract, commercial and intellectual property law and of the structures and systems within which producers, financiers, rights-holders, distributors, and broadcasters operate.
* Ability to demonstrate experience, understanding and working knowledge of television/digital rights, windows, holdbacks, and technologies.
* Excellent drafting skills with the ability to convey the meaning of complex legal provisions and agreements to non-legal teams.
* Highly organised and thorough with strong attention to detail as well as an ability to deliver consistent high-quality work.
* Willing to assume and take on responsibility and be self-motivated with the ability to work independently and use initiative, good at problem solving, thrives on challenges and has a desire to be innovative to help drive Lionsgate’s business forward.
* Excellent communication at all levels (verbal and written) as well as the ability to communicate in a succinct manner.
* Has good time-management skills and the ability to manage a busy and varied workload on multiple projects simultaneously on tight deadlines.
* An ability to build relationships with personnel at all levels and support other members of the team as needed.

***We look for candidates who demonstrate the Lionsgate values:***

***Resourcefulness*** *– We redefine what is possible.*

***Innovation*** *– We challenge the status quo in order to foster bold thinking and outcomes.*

***Collaboration*** *– We connect people and ideas to ensure all voices are heard.*

***Inclusiveness*** *– We pursue and embrace diverse talent and perspectives.*

***Empowerment*** *– We equip and entrust our people to cultivate growth and advance our mission.*

***Integrity*** *– We respect all individuals and honor our commitments to one another.*